Citizens Audit Review & Financial Advisory Committee March 18, 2015 7:00PM Radnor Township Municipal Building Finance Department, 2<sup>nd</sup> Floor 301 Iven Ave, Wayne, PA 19087

## **Meeting Minutes**

The meeting was called to order by Chairman Mark Blair at 7:05PM. The meeting was attended by CARFAC Committee members Mark Blair, Jeff Ruben, Michael Antonoplos, Jerry Linden, Marty Dwyer, and Carl Rosenfeld. Committee members Joe Ellis, Martin Heldring and Ed Caine had scheduling conflicts and were unable to attend. Township staff members present were Assistant Finance Director Bob Tate and Finance Director Bill White. Also in attendance was Dan Kozloff from PFM who served as pricing agent on the Township's two recent bond sales. No members from the public were in attendance.

The Committee discussed the following items:

## 1. New Business:

- a. Committee Member Joe Ellis: Mr. Ellis, via email, communicated to the Committee Chair and Finance Director his intention to step down from CARFAC effective after the March 18, 2015 meeting. Mr. Ellis was not in attendance at tonight's meeting, but the Committee expressed their sincere appreciation for Mr. Ellis' contributions to CARFAC and CBFAC (Citizens Budget & Finance Review Committee 2010). Given Mr. Ellis' resignation, CARFAC now has one (x1) vacant seat.
- b. Committee Member Marty Dwyer: Committee Chair, Mark Blair, welcomed Mr. Dwyer to CARFAC and thanked him for his volunteering.
- c. PFM: Bond Transaction Pricing Overview and Discussion: Mr. Kozloff stepped through his presentation (attached) on how the Township did in pricing their December Open Space Bonds and their March Refunding Bonds. Specifically, Mr. Kozloff focused on PFM's role as pricing agent and the steps taken to ensure that Radnor's pricing was the very best it could be given market conditions on pricing day. Mr. Kozloff and the Committee were all pleased with the results. As a follow up, CARFAC requested that PFM provide a one-page summary of the pricing so CARFAC could notify the Board of Commissioners on how things went. Mr. Kozloff will provide that by March 25<sup>th</sup>. Next, the Committee spent some time discussing the various alternative methods of going to market (i.e. Competitive, Negotiated and a hybrid option). After spending some time discussing each option, the Committee decided that this would be revisit at a future date (to be determined). Finally, the Committee discussed the possibilities of pursuing a credit upgrade from Moody's. The result of the conversation was that the Finance Director and Mr. Kozloff would reach out to Moody's informally to discuss the credit upgrade process and what factors Radnor should focus on if it were to request an upgrade. Once scheduled, Mr. White will communicate the timing with CARFAC.

## 2. Old Business:

a. Subcommittee Assignment: The Committee discussed the priority matrix (attached). The consensus was that our team will be in great shape once our ninth member is appointed to take the seat vacated by Joe Ellis. That is expected to occur at the Board's March 23<sup>rd</sup> meeting. Mr. White indicated that he would reach out to the prospective new member to ask her to specify her interests and thereby complete the matrix.

## 3. Project Updates:

- a. Monetizing Assets: Mr. Antonoplos updated the Committee that the motion discussed at the February meeting was completed and included on the Board of Commissioner's March 23<sup>rd</sup> agenda. CARFAC reviewed the motion memorandum and was in agreement with it. If approved by the Board, the next step would be to organize a meeting to begin building the project framework.
- b. Update on the IT Project: Mr. Linden provided the Committee with an update that the IT Working Group held a phone call with SunGard to review their pricing proposal on March 13. This phone call came on the heels of SunGard's presentation at the February 18 working group meeting where they presented their pricing, installation strategy, and timeline. Also, the IT Working Group met with New World Systems earlier that evening (March 18) to review New World's project implementation strategy, time line, and initial pricing proposal. Mr. Linden noted that the Working Group had a meeting scheduled for Friday March 20 with Tyler Technologies. Also, that the project was getting close to a decision point on which direction to proceed.
- c. Update on Audit: Mr. Tate updated the Committee that auditors had just completed their final fieldwork and that the Administration had provided all of the outstanding items requested by CLA to-date. Mr. Tate also noted that while we are off one week in getting draft financial statements, that the project was still on schedule to meet the end of May deadline for publishing the CAFR.
- d. Schedule Working Group Meetings for other Projects: The Committee discussed the projects that needed to get started in order to be completed within the timetable needed. To that end, Mr. Blair agreed to set up a meeting to begin the BioMed review work. Also, Mr. Antonoplos reiterated that if the Board adopts the motion on Monday night (March 23) that he will schedule a working group meeting on monetizing assets as well. Mr. White noted that Mr. Heldring was out of the country, but had expressed interest in starting the capital review project.
- 4. Public Participation: None
- 5. Adjourn: Being no further business, Chairman Blair moved to adjourn at 9:11 PM.